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### Overview

- Introduction: Why choose mass spectrometry for quantitative analysis?
- Background: Instrumentation, workflow
- Assay development: Step by step, hypothetical project

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- Quantitative LC-MS/MS assay
- Common issues:
  - Matrix effect
  - Internal standard (IS)
  - Method validation
  - Analyte stability
- Project summary

### Quantitative mass spectrometry

### Applications:

- Drug discovery
  - pharmacokinetic studies
- Environmental analysis
  - pesticides and herbicides in fruits
  - contaminants in water
  - BPA leaching from plastic baby bottles
- Protein expression
- Differential analysis













# Sample types

- Small molecules, MW 100 2000 Da:
  - synthetic molecules
  - drugs
  - metabolites
  - peptides (proteins)
- Biological matrices:
  - plasma, serum, erythrocytes
  - cerebrospinal fluid (CSF)
  - urine
  - bile
  - cell culture media
  - plant and animal tissues (e.g. leaf, brain, liver)



## MS vs. UV detection

- Advantages:
  - Sensitive targeted analysis
  - Selective
    - detection of specific (m/z) in complex biological matrix

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- additional level of selectivity achieved with MS/MS
- Structural information unique fragmentation pattern
- Fast automated, higher throughput
- Disadvantage:
  - Expensive
  - …or is it?



### Analysis and data processing overview







**B)** Data processing









# Triple quadrupole analyzer





## SRM vs. Full Scan MS and SIM

### Full scan MS

Selected Ion Monitoring (SIM)

Selected Reaction Monitoring (SRM)



### Advantages of SRM scanning mode

- MS/MS provides higher sensitivity and selectivity, enabling
  - Less extensive sample preparation
  - Greater sensitivity via increased selectivity
  - Use of shorter HPLC columns
  - Use of shorter run times and higher sample throughput
- Translates into time and effort savings, plus a more sensitive method





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# Hypothetical project

#### A scientist is working on a new drug candidate X

- Compound X is administered to rats
- Compound X is metabolized to Y and Z
- Blood samples are collected at 6 time points

#### Scientist wants to know

- how fast the drug is eliminated from the body of the rat
- PK profiles for metabolites Y and Z potential toxicity of Z





### Before we start – checklist

#### Questions:

- What are the analytes? (MW, structure, X=400, Y=416, Z=416 solubility, stability)
- Sample types? (matrices)
- Desired/required LLOQ and calibration range?
- Is an IS available?
- Purpose of developing the assay? (preliminary studies, confirmation of findings from different methods, publication)
- Available funding and timelines?

#### MASS SPECTROMETRY

Our project:

Serum

1 fmol up to 10 pmol on column

Isotopically labeled X is expensive, 8 week lead time Preliminary data on PK of X, Y, Z

Limited funding, 3-4 weeks





## Assay development outline

- Mass spectrometry (MS)
- Liquid chromatography (LC)
- LC-MS/MS method optimization and characterization
- Sample preparation









### Method development - mass spectrometry

- Acquisition of MS and MS/MS spectra for standard solution of the analyte
  - 10-50uM, (20uM X, 20uM Y, 5uM Z)
  - direct infusion
- Precursor ion fragment ion MS parameters optimization
  - most efficient ionization, M+H<sup>+</sup> ions observed for
    - X, Y and Z; Y in-source fragmentation (loss of  $H_2O$ )
  - most efficient fragmentation
- Method set up and test run
  - X: m/z 401  $\rightarrow$  152
  - Y: m/z 417  $\rightarrow$  300
  - Z: m/z 417  $\rightarrow$  278

#### MASS SPECTROMETRY









# Liquid chromatography

- HPLC column
  - RP type column (C18, NH<sub>2</sub>, SCX etc.)
  - Retention (weak)
  - Separation (X and Y co-elute, need to be separated because of in-source fragmentation of Y)
- Mobile phase
  - Gradient elution (water, acetonitrile)
  - MS compatible solvents and buffer modifiers (20 mM ammonium formate pH 4)
- Gradient
  - Shortest runs possible (usually 4-8 min. per injection)
    (7 min.)













### LC-MS method optimization & characterization

- Calibration curve (linear 0.2 fmol 5 pmol)
- Limit of detection (LOD) (X: 0.2 fmol; Y, Z: 2 fmol)
  - 3:1 signal-to-noise ratio
- Limit of quantitation (LOQ)
  - 10:1 signal-to-noise ratio
- Sample matrix interferences
  - analysis of blank sample matrix spiked with pure standard (some interference)
- Carryover (none)
- Stability of the analyte (?)





# Sample preparation

- Objectives:
  - Isolating analyte from matrix
  - Removing contaminants, desalting
  - Concentrating analyte
  - Reconstituting in appropriate LC-MS compatible reagent
- Extraction methods:
  - dilution
  - protein precipitation (cold, acidic methanol)
    - Methanol
    - Acetonitrile
  - Solid Phase Extraction (SPE)
    - C18
    - Ion exchange (e.g. SCX)
  - Liquid-liquid extraction (e.g. MTBE, diethyl ether)
  - Combination of two or more of the above

#### MASS SPECTROMETRY











## Quantitative LC-MS/MS assay

Each set of analyzed samples contains the following:

- 6-8 point calibration curve sets (in triplicate). A calibration curve set is usually run at the beginning, end and middle (at least one) of the sample set
- 1 QC per 10 samples (in triplicate)
- n# of samples (in triplicate)
- blank injections if necessary





## Results - QuanLynx report





# Most common challenges

- Matrix effects
- Internal standard (IS)
- Method validation







### Matrix effects

- Matrix effects:
  - Ion suppression
  - Interferences from metabolites
  - Signal enhancement
- Assessment of matrix effect:
  - Post-column infusion of analyte
  - Comparison of analyte in matrix-free solution vs. spiked blank matrix – extraction efficiency assessment

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- Minimizing matrix effects:
  - Use isotopically labeled internal standard
  - Generate "cleaner" extract
  - Optimize HPLC method

### Internal standard – to use or not to use?

#### • Benefit of IS:

- If the analyte and IS suffer the same losses and the same effects in the matrix, matrix effects and sample losses cancel when we take the ratio of IS to analyte
- IS compensates for common analyte losses:
  - Protein binding
  - Analyte absorption on surfaces
  - Extensive sample manipulation
  - Degradation
  - Evaporation
  - Autosampler variability



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# Selecting an Internal Standard

#### • IS criteria:

- Maximum similarity in physical, chemical and chromatographic properties
- Mass difference >4 Da
- IS choices:



- Isotopically labeled (expensive, 8 week lead time)
- Chemical isomer, e.g. leucine & isoleucine



Chemical analogue, e.g. methyl- or chloroderivative (methyl- and chloro- derivatives available; methyl- not good)





### Method Validation

- Detection capability:
  - LOD signal to noise ratio 3:1
  - LOQ signal to noise ratio 10:1
- Calibration curve linear dynamic range
- Precision, accuracy and recovery
- Selectivity
- Stability of analyte (and matrix):
  - Short-term, long-term
  - Low and high concentrations
  - Analyte in sample solvent and in raw matrix

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- Dry extract, reconstituted standard/extract
- Freeze/thaw cycles



# Summary of hypothetical project

- MS SRM transitions:
  - X: m/z 401  $\rightarrow$  152
  - Y: m/z 417  $\rightarrow$  300; most intense transition was m/z 417  $\rightarrow$  401
  - Z: m/z 417  $\rightarrow$  278
- HPLC:
  - C18 column
  - in order to retain polar analytes, ammonium formate used as mobile phase modifier
  - 7 min. gradient necessary to achieve separation of X and Y
- LLOQ of X, Y and Z: 0.5 fmol
- Calibration curve range: 0.2 fmol to 10 pmol
- IS: chloro-derivative of X
- Sample preparation: protein precipitation at low pH reduced analyte-protein binding
- Full method validation was not performed based on the PK results, X not a good drug candidate

#### MASS SPECTROMETRY



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